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# Digital Payments & Remittances

(mobile wallets/e-money, payment initiation, mobile POS)

**Nigeria**

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# How to use this deck

## Relevant regulations

1. Banking
2. Payments
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4. Consumer protection
5. AML / KYC
6. Cybersecurity
7. Competition
8. Telecom regulation (if model incorporates comm. services)
9. Taxation (if mobile phone-based financial transaction)
10. Other relevant regulations

This deck provides **an overview of the various regulations relevant to digital payments and remittances in Nigeria**, including product areas like **mobile wallets/e-money, payment initiation, and mobile POS**.

Each slide in this deck provides high-level facts about each of the relevant regulations as well as a link to the original source.

The Cambridge Centre for Alternative Finance (CCAF) and BFA Global's Catalyst Fund have developed this deck to help fintech startups working in Nigeria and those seeking to enter the Nigerian fintech market to navigate the regulatory environment.



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01

Banking



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# Banking: General overview

## Main regulator:

The Central Bank of Nigeria (CBN) is the primary regulator governing financial services, with the mandate to regulate banks and other financial institutions.

## Key regulation:

**Banks and Other Financial Institutions Act 2020** (BOFIA, as amended), which sets out licensing requirements

## Scope:

Banking business is defined as “accepting deposits from the general public as a feature of business or soliciting for deposits orally, electronically, or through any form of advertisement or otherwise...”

## Compliance obligations:

Those carrying out the “business of other financial institutions”\* are required to be incorporated and their proprietors must hold a valid license issued under the Act. The “business of other financial institutions” is defined as including those that only operate electronically, virtually or digitally (Section 57(2)].)

**All fintechs** businesses (except those involved in insurance, pension fund management, collective investment schemes, and capital market business) are required to be incorporated and licensed by the CBN.

\*“Business of other financial institutions” include: business of a discount house, bureau de change, credit bureau, finance company, money brokerage, international money transfer services, mortgage refinance company, mortgage guarantee company, credit guarantee, financial holding company, or payment service providers and businesses whose objects include factoring, project financing, equipment leasing, debt administration, private ledger services, investment management, local purchases order financing, export finance, and such other business as the Bank may from time to time, designate, regardless of whether such businesses are conducted digitally, virtually, or electronically only. (See Section 57 of BOFIA)



# Banking: Financial institution licensing



## Who:

Applies to banks and all other financial institutions (OFIs) including **fintech businesses** (except those involved in insurance, pension fund management, collective investment schemes and capital market business)



## Capital requirements:

A bank shall maintain, at all times, capital funds unimpaired by losses, in such ratio to all or any assets, or to all or any liabilities, or to both such assets and liabilities of the bank and all its offices in and outside Nigeria, as may be specified by the Bank.

There are no capital requirements for OFIs set out in the BOFIA 2020.



## How:

Applications for a license are made by writing to the CBN's governor, and include the provision of various documents, including:

- A feasibility report of the proposed financial business
- A draft report of its memorandum and articles of association
- A list of its shareholders, directors and principal officers
- The prescribed application fee (see Section 58 of the BOFIA)

# Banking: Commercial banks

## Main regulator:

The Central Bank of Nigeria (CBN) regulates commercial banks

## Key regulation:

### Commercial Bank licensing Regulations (2010)

## Licensing requirements for Commercial banks:

- Paid-up capital:
  - Those operating on a regional basis should maintain a paid-up share capital of N10 billion (\$26,283,040)
  - Banks operating nationally should maintain a paid-up share capital of N25 billion (\$65,707,749)
  - Those operating internationally should maintain a paid-up share capital of N50 billion (\$131,414,062)

- Commercial banks can be licensed either on a regional, national, or international basis, depending on the scope in which they intend to operate

## Allowed activities:

Commercial banks are allowed to, amongst other activities, take deposits, offer loans and credit to retail consumers, and provide foreign exchange services

# Banking: Finance companies

## Main regulator:

The Central Bank of Nigeria (CBN) regulates finance companies

## Key regulation:

### Revised Guidelines for Finance Companies in Nigeria (2014)

## Licensing requirements for finance companies:

Applicants are required to apply to the CBN for a license

- License Fee: N100,000 (\$263) non-refundable application fee, and a deposit of N100 million (\$262,837)
- Information to be submitted:
  - A detailed business plan/feasibility study
  - A letter of intent to subscribe in shares to the finance company, signed by each subscriber
  - A list of proposed shareholders, indicating residential addresses and names and their bank addresses

- Personally signed and dated CVs of the proposed Board of Directors, including directorships held (See Section 3 of the Guidelines)
- Licenses are renewable on an annual basis

## Allowed activities:

Finance Companies can carry out activities such as consumer and business loans, fund management, and loan syndication. They cannot accept deposits or carry out foreign exchange transactions themselves.



# Banking: Corporate governance

- The **Code of Corporate Governance for Banks and Discount Houses** applies to banks and discount houses. It sets out provisions for matters such as board management (Part 2), shareholders (Part 3), risk management (Part 6), and sanctions (Part 8).
- The **Code of Corporate Governance for Other Financial Institutions** issued by the CBN is also relevant for fintech firms and all licensed finance companies including microfinance banks and bureaux de change. It prescribes matters relating to the Board of Directors and management (Part 2), shareholders (Part 3), risk management (Part 6), and compliance and sanctions (Parts 8 and 9 respectively).



Sources: [Code of Corporate Governance for Banks and Discount Houses](#), [Code of Corporate Governance for Other Financial Institutions](#)

# Banking: Agent banking guidelines

## Regulation:

Agent banking is permitted under CBN's **Guidelines for the Regulation of Agent Banking and Agent Banking Relationships in Nigeria.**

## Scope:

Entities covered include:

- Licensed deposit taking financial institutions
- Mobile money operators

## Content

The Guidelines include:

- Application and approval requirements (Section 2)
- Minimum requirements for the agent banking contract (Section 3)
- Establishment of agent banking relationship (Section 4)
- Key roles and responsibilities for financial institutions (Section 6)
- Rules on exclusivity of agents (Section 7)

Notably, agent exclusivity in contracts between Financial Institutions and agents is not prohibited.



# Banking: Deposit insurance

## Key regulation:

- The **Nigeria Deposit Insurance Corporation Act** established the Nigeria Deposit Insurance Corporation (NDIC). The Corporation is responsible for insuring all deposit liabilities of licensed commercial banks and helping insured institutions in the interest of depositors in cases of financial difficulties.

## Institution obligations:

- All licensed banks and other financial institutions who engage in deposit taking are required to participate in the deposit insurance scheme.
- The annual premium for banks is maximum 15/16 of 1% of total deposit liabilities, and 8/16 of 1% of total deposit liabilities for other deposit taking financial institutions.
- The NDIC can vary the rate and basis of assessment of the premium payable.
- The Act specifies in Section 16 the nature of insurable deposits, and what is excluded e.g., those of staff including directors of insured institutions.

## Customer protection:

- A depositor shall receive from the NDIC a maximum of N200,000 (\$526) for a deposit held in a bank, and a maximum of N100,000 (\$263) for a deposit held in an other deposit taking financial institution, in the event of the revocation of the operating license of a bank or other deposit taking financial institution.





# 02 Payments



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# Payments: General overview

## Main regulator:

Central Bank of Nigeria (CBN) has a commitment to promote a strong and credible payment system.

## Key regulations:

- **New Licensing Categories for the Nigerian Payments System (2020)**
- **Guidelines on Licensing and Regulation of Payment Service Banks in Nigeria (2020)**

There are two routes to operating a mobile money service in Nigeria: a firm can set up either as a (i) Mobile Money Operator (MMO) under the New Licensing Categories, or as a (ii) Payment Service Bank (PSB) under the Guidelines on Licensing and Regulation.

## Scope:

- New Licensing Categories for the Nigerian Payments System includes:
  - Switching and processing
  - Mobile money operations
  - Payment solution services
  - Regulatory sandbox
- The Guidelines on Licensing and Regulation of Payment Service Banks creates a new category of bank with limited functionality, focused on high-volume, low-value transactions in remittance services, micro-savings and withdrawal services.



# Payments: Licensing Categories for the Nigerian Payments System



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## Who: Applies to

- Switching and processing
- Mobile money operations (MMOs)
- Payment solution services (PSS) — including super agents, payment terminal service provider (PTSPs), and payment solutions service providers (PSSPs)

Only MMOs can hold funds

## Capital requirements:

- N50 million for super agents
- N100 million for PTSPs & PSSPs
- N2 billion for MMOs & switching and processing

## Restrictions on constitutional documents:

The objects clause in the memorandum and articles of association of a payment service provider must be limited to the permissible activities under their licensing authorization.

## HoldCo structure:

Companies seeking to combine activities under the switching and MMO categories are required to adopt a HoldCo structure, such that each subsidiary of the HoldCo will be permitted to undertake a single activity to avoid commingling.

## Combination of licenses:

- Payment system companies in the PSS category are permitted to hold any or all of the PSS licenses.
- All payment service providers licensed under the new framework holding or seeking to obtain any other CBN-issued licenses are now required to obtain a no objection letter from the Payment System Management Department of the CBN.

## Collaboration approval:

All collaborations between licensed payment service companies, banks, and other financial institutions concerning products and services, will now require CBN's prior approval without any stated exceptions.



# Payments: Additional requirements for Mobile Money Operators



In addition to the requirements set out in the **New Licensing Categories for the Nigerian Payments System** (2020), mobile money operators must follow the **CBN Guidelines on Mobile Money Services** (2015)

## Two models:

- Bank-led — licensed banks are lead initiators, deliver services by leveraging on mobile payment systems
- Non-bank-led — licensed corporate organizations (with the exemption of telecommunication companies and deposit banks) act as lead initiators

Telecommunications companies are thus excluded from acting as MMOs.

## Licensing requirements:

- Incorporation documents
- CVs of board and management
- Business plan
- Information technology policy
- Tax clearance certificate for three (3) years of each party in the Consortium
- Non-refundable application fee of N100,000 (\$263)

See Annex I of Guidelines for details

## Compliance:

Licensed MMOs are required to submit statutory returns to the CBN monthly, giving information on operations including the nature, value, and volumes of transactions, as well as instances of fraud, complaints, and remedial measures taken.

## Agents:

The **Guidelines for the Regulation of Agent banking and Agent banking relationships in Nigeria** apply to mobile money agent networks (Section 6).

# Payments: Payment Service Banks

As an alternative to a mobile money operator license under the **New Licensing Categories for the Nigerian Payments System** (2020), mobile money operators can convert to Payment Service Banks (PSBs) under the **Guidelines on Licensing and Regulation of Payment Service Banks in Nigeria**.

## Permitted activities:

- Maintain savings accounts and accept deposits
- Provide payment and remittance services
- Operate electronic wallets

They are not permitted to grant loans or underwrite insurance

## Compliance:

Most laws that apply to Deposit Banks also apply to PSBs, except for those relating to credit

## Minimum capital:

N5 billion (\$13,107,026)

## Licensing requirements:

- Non-refundable fee of N500,000 (\$1,311)
- A detailed business plan or feasibility report that includes composition and detailed CVs of the proposed Board of Directors
- Completed fitness and propriety questionnaire
- List of proposed top management and detailed CVs
- Draft copies of the memorandum and articles of association

After a formal application, firms receive an approval-in-principle, and within 6 months of this they apply to the CBN for a final license.

**To obtain the final license**, the PSB must submit:

- An application accompanied by a non-refundable licensing fee of N2,000,000 (\$5,243)
- Certified copies of the certificate of incorporation, memorandum, and articles
- Copies of letters of offer and acceptance of employment for top management
- Completed fitness and propriety questionnaire

## Agents:

The **Guidelines for the Regulation of Agent banking and Agent banking relationships in Nigeria** apply to mobile money agent networks (Section 6)

# Payments: Other requirements for MMOs

## USSD short codes:

- The **Regulatory Framework for the Use of Unstructured Supplementary Service Data (USSD) for Financial Services in Nigeria (2018)** requires financial institutions which utilize the USSD channel to place a limit of N100,000 (\$263) per customer per day for transactions
- Customers interested in higher limits are required to execute documented indemnities with their banks or MMOs
- Only MMOs and CBN licensed entities with a letter of no objection or a letter of introduction from the CBN are eligible for the issuance of USSD short codes by the Nigerian Communications Commission

## Electronic Payment Channels:

- The **CBN Guidelines on Operations of Electronic Payment Channels (2016)** set out provisions relating to the operations of channels including ATMs, Point of Sale (POS) card acceptance services, mobile Point of Sale Services, and web acceptance services
- For Mobile POS services, only CBN licensed institutions can be Acquirers
- No exclusivity agreements are allowed

## Bill Payments:

- The **Regulation for Bill Payments in Nigeria (2018)** governs bill payments across various payment channels detailing requirements for banks and payment service providers (including MMOs)
- Requirements include that all requests for refunds/recalls should be via a dispute resolution system, and customer support should be available for both Billers and Payers on a multi-channel basis

Sources: [Regulatory Framework for the Use of Unstructured Supplementary Service Data \(USSD\) for Financial Services in Nigeria \(2018\)](#), [CBN Guidelines on Operations of Electronic Payment Channels \(2016\)](#), [The Regulation for Bill Payments in Nigeria \(2018\)](#)



# Payments: Deposit insurance for Mobile Money

The Nigeria Deposit Insurance Corporation (NDIC), which is responsible for overseeing insured institutions, and the CBN have jointly created an e-money framework for mobile money operators (MMOs), the **Deposit Insurance Guidelines on the Mobile Payments System**.

The 'pass-through deposit insurance scheme' approach adopted by the NDIC for mobile money subscribers requires MMO float accounts to be trust accounts at deposit money banks (DMB) with e-money customers as beneficiaries. Should an insured institution fail, each e-money customer would be covered up to a limit of N500,000 (\$1,301). The prescribed limit is, however, applicable to all other types of customer deposits with the same institution, including 'traditional' bank accounts.



Sources: [Deposit Insurance Guidelines on the Mobile Payments System](#).

# Payments: Becoming a cross-border money remittance operator



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## Key regulations:

- **Guidelines on International Money Transfer Services in Nigeria** provide for licensing requirements of licensed cross-border money transfer service operators (MTSOs)
- **Guidelines on International Mobile Money Remittance Services in Nigeria** (2015) for cross-border mobile money remittances

## Eligibility:

- No specific requirements for MTSOs
- For international mobile money remittance services, applicants must be a registered entity, licensed in its home country to carry out money transfer activities, have a net worth of US\$1 billion, have a valid mobile money operator license, and be in partnership with an authorized dealer/ bank licensed in Nigeria.

## How to obtain an International Money Transfer Services license:

- Minimum share capital of N2 billion (\$5,256,574)
- Non-refundable application fee of N500,000 (\$1,314)
- Applicants are required to provide various documents including:
  - Incorporation documents with primary object clause indicating the provision of money transfer services
  - Details on shareholding structure and business plan
  - Profiles of the Board and Management which must include CVs, contact details, ownership, governance and management structure
  - Information technology policies
  - 3-year tax Clearance Certificate



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## Data protection



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# Data protection: National provisions

## Key Laws:

**Nigeria Data Protection Regulation (2019)**

**The Constitution of the Federal Republic of Nigeria 1999 as amended**

## Main provisions:

- **Constitution of Nigeria** guarantees and protects privacy of citizens, their homes, correspondence, telephone conversations and telegraphic communications (Section 37).
- **Data Protection Regulation** applies to all storage and processing of personal data in respect of Nigerian citizens and residents.\*

## Data protection regulation on data processing:

- Processing of data is only lawful under certain conditions (Section 2.2), including if at least one of the following conditions is met:
  - The Data Subject grants consent
  - If it is necessary for the performance of a contract where the Data Subject is a party
  - If it is necessary for the Controller to comply with a legal obligation
- No data is to be collected unless the specific purpose for collection has been made known to the Data Subject. The data controller has an obligation to ensure consent was obtained without fraud or undue influence (Section 2.3).
- Sufficient security measures are required to be put in place to protect data (see 2.6 of the Regulation for examples).

\*The enforceability of the Data Protection Regulations, and sanctions contained within them, [have been called somewhat into question](#) recently due to a March 2018 court case, although this related to the NOSDRA Act and not to financial regulation. In this case, the Nigerian Court of Appeal held that to the extent that regulations are not Acts of the National Assembly of Nigeria, sanctions imposed by them may not be enforceable without recourse to court action

# Data protection: Sectoral provisions

These data protection provisions in sector specific regulation apply to specific types of financial service providers.

## Institutions:

- The **Consumer Protection Framework 2016** prohibits disclosure of customers' personal information by financial institutions that fall under the remit of the CBN (i.e., banks, MMOs, and credit bureaus) (Section 1.2). It requires them to establish appropriate data protection measures and staff training programs to deter unauthorized access, alteration, disclosure, accidental loss, or destruction of customer data. It is mandatory for them to obtain prior written customer consent for the sharing of personal data with a third party, or usage in promotional offers.
- The **Cybercrimes (Prohibition, Prevention Etc) Act 2015** stipulates various requirements for financial institutions to retain and protect data, and criminalizes the interception of electronic communications (Part IV).
- The **Code of Conduct in the Nigerian Banking Industry** imposes confidentiality obligations on banks and their employees.

## Telecom licensees:

- **Consumer Code of Practice Regulations 2007** issued by the Nigerian Communications Commission(NCC) stipulates general principles relating to collection and maintenance of customer information by licensees
  - Fair and lawful collection and processing
  - Information is not kept longer than necessary
  - Protections are put in place against improper or accidental disclosure
  - The transfer of customer information to any party is prohibited except where permitted by any terms and conditions agreed with the Customer; or as permitted or required by the NCC or other applicable laws or regulations (Section 35)

# Data protection: Sectoral provisions (cont.)

These data protection provisions in sector specific regulation apply to specific types of data.

## Credit data:

- **Credit Reporting Act (2017)** provides data subjects the right to privacy, confidentiality, and protection of their credit information (Section 9).

## Personal data:

- The **National Identity Management Commission (NIMC) Act 2007** restricts the access of data within its database of registered individuals only to persons authorized by the Commission (Section 26).

## Business secrets

- **Federal Competition and Consumer Protection Act (2019)** provides that in Commission investigations and hearings, the Commission should endeavour to protect the business secrets of parties involved.

## Telephone Subscribers

- The **Registration of Telephone Subscribers Regulation (2011)** (issued by NCC) provides for data privacy and protection of subscribers. This includes the confidentiality of personal information of subscribers stored in the central database or a licensee's database, and states how that information shall not be released to a third party or transferred outside Nigeria except with the prior written consent of the subscriber and Commission (Regulation 9 and 10).

# Data localization

- **ICT & government data :**  
**The Guidelines on Nigerian Content Development in ICT** issued by the National Information Technology Development Agency (NITDA) require that all subscriber and consumer data of ICT service providers “as well as all government data” is stored locally within Nigeria (see Section 11-14 of the Guidelines), unless express approval is obtained from NITDA (Section 14). The Guidelines apply to public and private sector institutions, businesses, and individuals (Section 4).
- **POS & ATM transactions:**  
**CBN Guidelines on Point of Sale (POS) Card Acceptance Services (2011)** apply to entities who undertake POS card acceptance services. It prohibits the routing of domestic POS and ATM transactions outside Nigeria for switching between Nigerian issuer and acquirer.





# Data sharing: Open banking

- The CBN issued on 17 February, 2021 the **Regulatory Framework for Open Banking in Nigeria** ("Framework").
- The Framework applies to banking and other related services including: (i) payments and remittance services; (ii) collection and disbursement services; (iii) deposit-taking; (iv) credit; (v) personal finance advisory and management; (vi) credit ratings/scoring; (vii) leasing/hire purchase; and (viii) mortgages.
- The Framework-regulated Participants include providers (who use APIs to provide data or a service to another participant), API users, and fintech companies (they may be providers or API Users); their level of access is tiered depending on regulatory status.
- The CBN is responsible for the maintenance of an Open Banking Registry and the development of the Common Banking Industry API Standards. These Standards are to be developed within 12 months of issuance of the Framework.
- The categories of Financial Data that can be shared (depending on the tier of Participant) through APIs include Product Information, Market Insight Transactions, Personal Information and Financial Transaction, Profile, Analytics, and Scoring Transactions.
- The Framework mandates Participants to obtain the consent of customers in the customer's preferred language and to ensure the security of financial data of such customer.
- Participants and their partners would be jointly liable for any loss occurring to the customer as a result of data sharing except where the Participant can prove willful negligence or fraudulent actions against the customer.



# 04 Consumer protection



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# Consumer protection: National & sectoral provisions



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## National provisions:

- **Federal Competition and Consumer Protection Act (2018)** establishes the Federal Competition and Consumer Protection Commission (FCCPC) that is tasked with responsibility for promoting the welfare of consumers (Part II).
- The Act covers areas that may be relevant for firms including requirements on consumer rights (Part XV), and enforcement of consumer rights (Part XVII).

## Sectoral provisions:

- The **CBN Consumer Protection Framework (CPF)** (2016) applies to all entities licensed by the CBN. It sets minimum standards for efficient customer service delivery and market discipline, and requires financial institutions to safeguard the privacy of their customers' data, including personal and financial information, and adequately address complaints. Firms are required to be transparent and not misleading in their advertisements or dealings with customers, not engage in uncompetitive practices, establish complaint channels, and not include unfair contract terms.
- CBN's **Consumer Protection Regulations 2019** prescribe requirements relating to fair customer treatment (Part 2), disclosure and transparency (Part 3), responsible business conduct (Part 4), and complaints handling and redress (Part 6).
- The **General Consumer Code of Practice (2007)** issued by the NCC contains provisions relating to the protection of the rights and interests of communication services consumers.

Sources: [Federal Competition and Consumer Protection Act \(2018\)](#), [CBN Consumer Protection Framework \(2016\)](#), [Consumer Protection Regulations 2019](#), [General Consumer Code of Practice](#)



05

## Anti-money laundering (AML)/know your customer (KYC)



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# AML/KYC: Key laws & main provisions

## Key Laws:

- **The Banks and Other Financial Institutions Act (BOFIA)**
- **CBN Anti-money Laundering and Combatting the Financing of Terrorism (CFT) in Banks and Other Financial Institutions in Nigeria Regulations (2013)**
- **The Guidelines on Mobile Money Services in Nigeria**
- **The CBN Guidelines on Licensing and Regulation of PSBs**
- **Money Laundering (Prohibition) Act, 2011 (as amended)**
- **Terrorism Prevention Act, 2011**
- **Financial Reporting Council of Nigeria Act**

## Main provisions:

- The **BOFIA** requires banks and other financial institutions to adopt policies that indicate their commitment to adhere to AML/CFT requirements provided in laws and regulations and to set up internal control measures to prevent related conduct (Section 66).
- The **AML Regulations** require that:
  - All financial institutions have to have policies on AML/CFT, as well as appropriate KYC requirements and record keeping.
  - Financial institutions implement internal controls to prevent the use of their facilities for money laundering and terrorist financing (Section 4).
  - Financial institutions are also required to report suspicious transactions (Section 31).
- **The Guidelines on MMS** require MMOs to comply with the AML/CFT Regulations (Section 15).
- The **CBN PSB Guidelines** provide for KYC requirements (Section 11). PSBs must comply with relevant provisions of the Money Laundering (Prohibition) Act, 2011, Terrorism Prevention Act, 2011, CBN AML/CFT Regulations for Banks and Other Financial Institutions 2013, and other laws and regulations on KYC issued by the CBN.
- Fintechs will have to comply with other laws on financial crime, including the **Money Laundering (Prohibition) Act (2011)** and the **Terrorism (Prevention) Act (2011)**
- The **Financial Reporting Council of Nigeria Act (2011)** sets out reporting and compliance with AML requirements.

Sources: [Banks and Other Financial Institutions Act 2020](#), [CBN Anti-money Laundering and Combatting the Financing of Terrorism in Banks and Other Financial Institutions in Nigeria Regulations \(2013\)](#), [The Guidelines on Mobile Money Services in Nigeria](#), [The CBN Guidelines on Licensing and Regulation of PSBs](#), [Money Laundering \(Prohibition\) Act, 2011 \(as amended\)](#), [Terrorism Prevention Act, 2011](#), [Financial Reporting Council of Nigeria Act\(2011\)](#)

# AML/KYC: Customer due diligence requirements



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- Customer Due Diligence (CDD) requirements for financial institutions are contained in Part IV of the **CBN Anti-money Laundering and Combatting the Financing of Terrorism in Banks and Other Financial Institutions in Nigeria Regulations (2013)**.
  - Financial Institutions are required to identify and verify the identity of their customers, and to apply the CDD measure on a risk sensitive basis. For customers considered to be higher risk, enhanced due diligence is to be conducted. Simplified due diligence is permitted for low-risk customers, transactions, or products.
  - A detailed breakdown of the type of information to be obtained for identification and data verification is set out in Schedule 11. For example, in the case of natural persons, must obtain an official personal identification number or other unique identifier contained in an unexpired official document e.g., a passport, ID card, residence permit, social security records, or driver's license with the customer's photo. Although the regulations provide a list of documents, this is only illustrative and equivalent documents may also be acceptable.
- CBN introduced three tiered KYC requirements in 2013 applicable to banks and other financial institutions. They allow for flexible account opening for low-value and medium-value account holders, including eKYC. (see CBN circular for details).
- Biometric registration for all SIM cards is required by the NCC. This data can be used by customers to satisfy Tier 1 KYC for a DFS account with transaction limits. Customers seeking higher transaction limits must satisfy Tier 2 and 3 KYC requirements, which are more stringent. (See Focus Note below)

Sources: [CBN Anti-money Laundering and Combatting the Financing of Terrorism in Banks and Other Financial Institutions in Nigeria Regulations \(2013\)](#), [CBN Three tiered KYC Circular](#), [Focus Note: The Use of eIDs and eKYC for Customer Identity and Verification in Developing Countries: Progress and Challenges](#)





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# Cybersecurity



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# Cybersecurity: Relevant legislation

## National legislation:

- **Cybercrime (Prohibition, Prevention, Etc.) Act (2015)** promotes cybersecurity and cybercrime prevention. It sets out obligations for the private sector to report and cooperate with law enforcement authorities and the Nigerian Computer Emergency Response Team (ng-CERT).
  - Specific duties for Financial Institutions (see Part IV for details) include KYC and prevention of unauthorized debits.
  - Traffic data and subscriber information which the NCC might need to refer to should be kept for at least 2 years.

## Financial sector:

- **The Risk-Based Cyber-Security Framework and Guidelines for Deposit Money Banks (DMB) and Payment Service Providers (2019)** provides guidance for DMBs and PSPs in the implementation of their cybersecurity programs towards enhancing their resilience. These include requirements on governance and oversight, including the need to appoint a Chief Information Security Officer, details on metrics and reporting, and operational resilience requirements.

Sources: [Cybercrime \(Prohibition, Prevention, Etc.\) Act \(2015\)](#), [The Risk-Based Cyber-Security Framework and Guidelines for Deposit Money Banks and Payment Service Providers \(2019\)](#)





# 07 Competition



# Competition: Relevant legislation & competition issues



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## Key legislation:

- **Federal Competition and Consumer Protection Act (2018)** (FCPA) aims to encourage healthy competition.

The BOFIA stipulates that the FCPA is not applicable to “any function, act, financial product, or financial services issued or undertaking, and transaction howsoever described by a bank or other financial institutions” that are licensed by CBN (Section 65). This suggests that the requirements of **the FCPA is inapplicable for fintechs who are regulated through the BOFIA.**

## Main provisions:

- The FCPA covers areas that may be relevant for firms including:
  - Restrictive agreements (Part VIII)
  - Abuse of dominant position, which is prohibited (Part IX)
  - Monopoly (Part X)
  - Price regulation (Part XI)
- Requirements include:
  - Marketing and testimonials should not be misleading or deceptive
  - Goods and services should not be displayed without the price
  - Products/services should not be bundled together, unless it can be demonstrated that the convenience to the consumer in bundling the services outweighs the limitation of the consumer’s right to choose
  - Notices should be in either the form specified by law or (if there is none) in plain language
- The FCPA establishes the Federal Competition and Consumer Protection Commission, which has control over mergers, and a Competition and Consumer Protection Tribunal, which adjudicates over matters which arise from the operation of the Act, including appeals or reviews of decisions.





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# Telecommunications regulation



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# Telecommunication regulation: **Licensing for VAS**



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## Key regulations:

- **Nigerian Communications Act 2003** (NCA 2003) sets up the Nigerian Communications Commission (NCC), the independent National Regulatory Authority for the telecommunications industry in Nigeria.
- **The Nigerian Communications Commission license Framework for Value Added Service** (“VAS Framework”)

## Application to fintech:

- The NCC regulates fintech businesses where the services offered involve MNOs.
- The **VAS Framework** sets out requirements which may be applicable to fintechs, depending on the firm and business model:
  - A VAS Provider is any person or organization that engages in the provision of value added mobile/fixed services, including premium rated services — such providers are required to obtain a license from the NCC. The use of airtime for the repayment of loans to a mobile lender could constitute a premium rated service, the provision of which requires the approval of the NCC.
  - The VAS Framework contains various guidelines, including the need for a customer support/complaint framework, that service pricing information must be clearly and conspicuously indicated, and that the consumer must have the right to ‘opt-in’ or ‘opt-out’ of any promotion or service.
  - Application for licensing and the licensing fee charged depends on the individual licenses required. The VAS license is for a period of 5 years, after which it is renewable. Among other material, VAS applicants must present evidence of an agreement/an MoU entered between the company and the MNO.
  - The industry is required to develop a code of conduct that will be legally binding, but the VAS Framework does not give a deadline for this (nor consequences for lack of implementation) and thus this has not yet been developed.

Sources: [Nigerian Communications Act 2003](#), [The Nigerian Communications Commission license Framework for Value Added Service](#), [Value Added Services and Aggregator Framework\(amended\) \(2018\)](#), [NCC Licensing Application Process](#),



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# Taxation of financial services



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# Taxation: Financial services

## Relevant taxes:

- The **Nigerian Finance Act 2020**, introduced a number of tax laws of relevant fintech activities. These includes the **Companies Income Tax Act, 1990**, and the **Value Added Tax Act, 2004**.
- Nigerian companies collect income tax for non-resident companies that provide digital services and products to persons in Nigeria. This applies to firms which have a significant economic presence (undefined under the Act) in Nigeria, with their profits attributable to such activity.
- The Act also introduces Value Added Tax on intangible supplies. These changes may indicate future changes with respect to the taxation of digital transactions in Nigeria.
- From March 16th, 2021, the CBN and the NCC have imposed **a new charge for USSD enabled mobile banking services in the country**: USSD services for financial transactions conducted at DMBs and all CBN-licensed institutions will be charged at a flat fee of N6.98 per transaction. The new USSD charges will be collected on behalf of MNOs directly from customers' bank accounts. Banks shall not impose additional charges on customers for use of the USSD channel. (This charge replaces the current per session billing structure.)

## Application to fintech:

- These taxes may impact fintech businesses, and fintechs are encouraged to consult the Federal Inland Revenue Service regarding the implications of the measures cited, as well as other requirements that may be relevant for their business model.





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Other relevant regulations



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# Other relevant regulations

## Company incorporation:

- The Corporate Affairs Commission website contains step by step guidelines for matters under their purview, including how to register a company or change a company's name.

## Employment of expatriates:

- If a fintech wishes to employ an expatriate(s), they are required to apply to the Ministry of the Interior via the eCitiBiz Portal, as detailed on their website.

## Cross border technology transfer:

- If a fintech has a technology transfer agreement with a foreign company, it is required to register with the National Office for Technology and Promotion (NOTAP), and complete the relevant application form.

## Foreign exchange:

- **Foreign Exchange (Monitoring and Miscellaneous) Provision Act (1995)** sets out rules on foreign exchange, including transactions, import and export of the Naira, and investment of foreign currencies in Nigerian businesses.

## Cooperative societies:

- **Nigerian Cooperative Societies Act** provides for the registration of Cooperative Societies. (Part 1) Fintechs may obtain a cooperative license in conjunction with other licenses.

For more information and further guidance on engaging with regulators see [Fintech Regulation in Nigeria](#)

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